

## Sales Representative

### Description

Our client is a highly respected leader in the meat and poultry industry, with a strong presence across Canada and offices in Montreal, Toronto, and Vancouver (Surrey). Renowned for their commitment to delivering premium-quality products and exceptional customer service, they are seeking skilled and motivated sales professionals to join their Vancouver/Surrey team. This is an exciting opportunity to contribute to business growth and take the next successful step in your career.

### Responsabilités

- **Prospecting:** Identify and connect with new clients to expand the customer base.
- **Sales:** Present and promote a diverse range of products, highlighting quality and value.
- **Client Management:** Act as a trusted advisor, resolving issues and ensuring client satisfaction through effective communication.
- **Team Collaboration:** Work closely with colleagues to align sales strategies and share insights for improved performance.
- **Market Awareness:** Stay informed about industry trends and competitor activities to provide valuable feedback and recommendations.
- **Location:** On-Site

### Qualifications

- **Experience:** Minimum of 3 years in sales, with a strong background in cold calling and relationship management.
- **Experience in the meat industry-** Strong Asset
- **Results-Driven:** Proven track record of meeting or exceeding sales targets.
- **Communication Skills:** Excellent interpersonal skills, with the ability to connect with clients and colleagues effectively.
- **Technical Proficiency:** Efficient in Microsoft Office (Word/Excel/Outlook).

### Organisation d'embauche

Entourage RH

### Type d'emploi

Temps plein

### Lieu de travail

Surrey, BC

### Salaire de base

60,000 \$ - **Salaire de base**

80,000 \$

### Date postée

9 mars 2026

- **Languages:**Excellent English Written & Spoken

#### **Avantages sociaux**

- **Competitive Salary:**\$60,000.00 to \$80,000.00 per year, negotiable based on experience.
- **Comprehensive Benefits Package:**Includes dental, life, and vision insurance.
- **Work-Life Balance:**Standard Monday to Thursday schedule, promoting a healthy work-life balance with shorter Friday workday
  - Monday- Thursday 7:30-4:30. Friday 7:30-3:00.
- **Career Development:** Opportunities for professional growth and advancement within a stable industry.
- **On-Site Parking**