

<https://entouragesearch.com/job/account-manager/?lang=en>

## Account Manager

### Description

Our growing client is looking to add a new person to their team. Our client offers a dynamic and stimulating work environment, a base salary according to experience, a motivating commission system, a group insurance program as well as 3 weeks of vacation. Send us your CV!

### Responsabilités

#### Tasks:

- Develop customers.
- Identify, research, contact and visit potential customers.
- Develop clientele by soliciting potential clients over the phone and in person from lists you establish or from given references.
- Participate in promotional events, trade fairs, exhibitions, etc. in order to promote our services.
- Retain and develop existing customers, maintaining good relationships and being attentive to their needs.
- Search for clients using social media and other sources.

### Qualifications

- A minimum of 2 years of experience in sales / development of sales
- Functional bilingualism.
- Own a vehicle and a valid driver's license.
- Ability to develop new customers, to make cold calls, to network, to establish interpersonal relationships and to communicate.
- Knowledge of Word and Outlook.

### Organisation d'embauche

Entourage RH

### Type d'emploi

Temps plein

### Durée d'emploi

Permanent

### Secteur d'emploi

Sales

### Heures de travail

37 1/2 hours/week

### Date postée

7 septembre 2021