

<https://entouragesearch.com/job/sales-representative-2/?lang=en>

Sales Representative

Description

Our client is a well-established leader in the meat and poultry Industry, with operations across Canada. They are committed to providing high-quality products and exceptional service to their customers. They are looking for dedicated sales professionals who can build strong relationships and drive business growth.

Responsabilités

- **Prospecting:** Identify and connect with new clients to expand the customer base.
- **Sales:** Present and promote a diverse range of meat and poultry products, highlighting quality and value.
- **Client Management:** Act as a trusted advisor, resolving issues and ensuring client satisfaction through effective communication.
- **Team Collaboration:** Work closely with colleagues to align sales strategies and share insights for improved performance.
- **Market Awareness:** Stay informed about industry trends and competitor activities to provide valuable feedback and recommendations.

Qualifications

- **Experience:** Minimum of 3 years in sales, with a strong background in cold calling and relationship management.
- **Results-Driven:** Proven track record of meeting or exceeding sales targets.
- **Communication Skills:** Excellent interpersonal skills, with the ability to connect with clients and colleagues effectively.
- **Technical Proficiency:** Efficient in Microsoft Office (Word/Excel/Outlook).
- **Languages:** Fluent in French and English Written & Spoken to communicate with excellence with clients across Canada

Avantages sociaux

- **Competitive Salary:** \$60,000.00 to \$80,000.00 per year,

Organisation d'embauche

Entourage RH

Type d'emploi

Temps plein

Durée d'emploi

Permanent

Secteur d'emploi

retail/distribution

Lieu de travail

Montreal, Quebec, Canada

Heures de travail

40 hour week

Salaire de base

60,000 \$ - **Salaire de base**
80,000 \$

Date postée

10 septembre 2025

based on experience and performance.

- **Comprehensive Benefits Package:** Includes dental, life, and vision insurance.
- **Onsite Parking**
- **Work-Life Balance:** Standard Monday to Thursday schedule, promoting a healthy work-life balance with shorter Friday workday
 - Monday- Thursday 7:30-4:30. Friday 7:30-3:00.
- **Career Development:** Opportunities for professional growth and advancement within a stable industry.

*****Location:** On-site