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## Sales Representative/Toronto Location

### Description

Our client, a renowned international company in the meat and poultry industry, is seeking a skilled and energetic Sales Representative who is fluent in Mandarin to join their team at their Toronto branch. With a presence in Montreal, Toronto, and Vancouver, this role offers an exciting opportunity to become an integral part of a dynamic team and contribute to continuous growth.

### Responsibilities

- Utilize ready-made prospecting approaches to identify new business opportunities.
- Present, promote, and sell our high-quality meat and/or poultry products.
- Establish, develop, and maintain strong business relationships with our clients, particularly Mandarin-speaking clients.
- Prioritize customer satisfaction by quickly resolving issues and complaints.
- Coordinate sales efforts with team members to achieve common goals.
- Manage the supply chain by providing detailed reports on customer needs, encountered issues, competitive activities, and opportunities for new products and services.

### Qualifications

- Minimum 3 years of successful sales experience, including experience in telemarketing.
- Strong motivation and ability to work independently.
- Excellent organizational and interpersonal skills.
- Proficiency in computer tools, including Microsoft Office.
- Fluency in Mandarin is essential

### Job Benefits

- Offering competitive salary ranging from \$50,000.00 to

### Hiring organization

Entourage Human Resources

### Employment Type

Full-time, Temporary

### Job Location

Toronto

### Base Salary

\$ 50,000 - \$ 70,000

### Date posted

3 April 2024

\$70,000.00 per year.

- Collaborative work environment
- Shorter Friday workday every week
- Comprehensive dental insurance.
- Life insurance.
- Vision insurance

You will work on-site/in offices. Working hours are from 8:30 am to 4:30 pm Monday through Thursday and from 8:30 am to 3:30 pm on Fridays.